

شركة الاستثمار الوطنية
NATIONAL INVESTMENTS COMPANY

Corporate Profile - 2019

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أداء . إلتزام . ثقة
Performance . Commitment . Trust
Since 1987



Authorized Issued and Paid-up Capital KD 79,786,210



Corporate Profile

1987

- Established as a privately held Kuwaiti company focused originally on Real Estate and Private Equity Investments.

1988

- Listed on the Kuwait Stock Exchange (currently Boursa Kuwait).

1994

- Expanded activities to include financial and investment services.

1997

- Asset management service established in the Local and Arab markets.

2012

- 25th anniversary of the company.
- One of the leading local investment houses in terms of both performance and assets under management.
- Broad range of investment banking and asset management services.
- Local, regional and international scope.
- Large and diversified client base comprising of institutional, corporate and high net worth investors
- Paid up capital KD 87.6 million.
- In excess of KD 1.774 billion assets under management (Restated).
- Total revenue of KD 17.075 million (Restated).
- Profit of KD 6.101 million (Restated).
- Earnings per share 7 fils (Restated).



2013

- Total revenue of KD 19.901 million.
- Profit of KD 6.153 million.
- Earnings per share 7 fils.
- Dividend per share 5 fils.

2014

- Total revenue of KD 23.780 million.
- Profit of KD 6.677 million.
- Earnings per share 8 fils.
- Dividend per share 6 fils.

2015

- Total revenue of KD 19.535 million.
- Loss of KD 5.574 million due to taking provisions.
- Loss per share 7 fils.

2016

- Total revenue of KD 10.613 million.
- Loss of KD 3.978 million due to taking provisions.
- Loss per share 5 fils.
- Dividend per share 5 fils.

2017

- Total revenue of KD 20.839 million.
- Profit of KD 10.307 million.
- Earnings per share 12 fils.
- Dividend per share 7 fils.

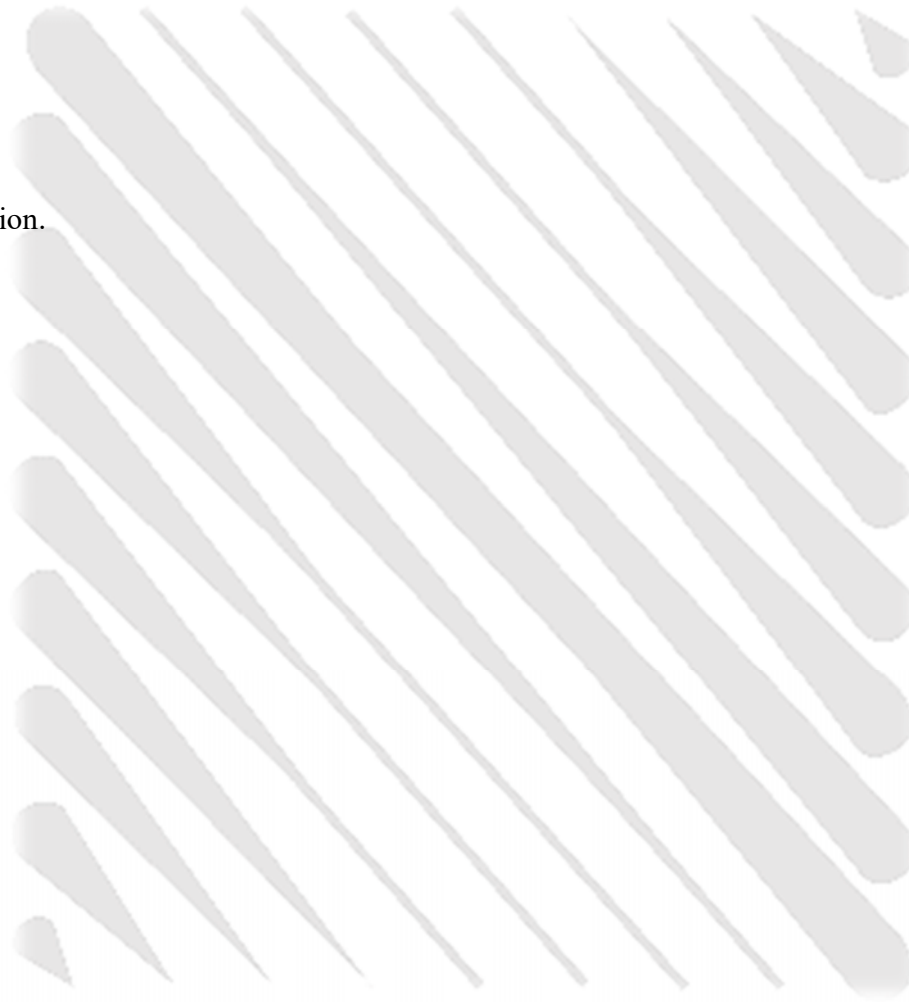


2018

- Total revenue of KD 15.336 million.
- Profit of KD 7.365 million.
- Earnings per share 9 fils.
- Dividend per share 8 fils.

2019

- Total Revenue of KD 20.329 million.
- Profit of KD 10.727 million.
- Earnings per share 13 fils.
- Divided per share 9 fils.





Regulatory Environment

- Licensed and Regulated by the Ministry of Commerce & Industry, Kuwait State.
- Regulated by the Central Bank of Kuwait (CBK).
- Monitored by Boursa Kuwait.
- Regulated by the Capital Markets Authority (CMA).

Board of Directors

Hamad Ahmad Al-Ameeri	-	Chairman
Mohannad Mohammad Al Kharafi	-	Vice Chairman
Mohammad Nazar Al Nusif	-	Board Member
Khaled Waleed Al Falah	-	Board Member
Ahmed Jassem Al Kharafi	-	Board Member
Ahmed Samy	-	Board Member

Ownership Structure

Al Khair National for Stocks and Real Estate Company (direct / indirect)	-	69.05%
Others	-	30.95%



Investment & Financial Services





Investment & Financial Services

Investment Banking

Financial Advisory Services

NIC's Advisory Services include:

Mergers & Acquisition

- Buy-side transactions, including target search.
- Sell-side transactions.
- Mergers of entities.
- Post-consolidation reorganization.
- Negotiation of transactions and closing documentation.
- Financial due diligence.
- Transaction structuring.

Capital Market Transactions

- Initial Public Offerings (IPOs).
- IPO readiness.
- Listing on Boursa Kuwait.
- Capital increase / rights issuance for companies.



- Private placement.
- Issuance of bonds and sukuk.
- Bond ratings.
- Mandatory Tender Offers (MTOs) and Voluntary Tender Offers (VTOs).

Other Advisory

- Business valuations.
- Financial feasibility studies.
- Business plan development.
- Strategy development: growth and turn-around strategy.
- Financial restructuring.
- Transaction structuring.
- Enhancing governance.
- Screening investments.
- Transaction services for PPP projects.

Alternative Investments

- Wealth of experience in private equity investments spanning over 20 years.
- NIC follows a strategy that provides a balance between current income and capital appreciation, with an investment period of three to five years.
- NIC typically invests in companies that are in stable or growing industries with strong management.
- NIC's vast depth and breadth of experience includes the following sectors:
 - Financial Services
 - Real Estate
 - Education



- Hospitality

Investment & Financial Services - Investment Banking Deals

2020

- February NIC appointed on behalf of holding company client for assisting them in disposing their stake of a company on the premier market segment (USD 52.49 million + in transaction value).
- June NIC appointed as the financial advisor to Boursa Kuwait Securities Company for assisting them in executing an acquisition (USD 61.75 million).

2019

- May NIC was the Subscription Agent for the Public Offer of **Warba Capital Holding Company K.S.C.P** (“Warba”). As a result, Warba’s capital increased by USD 25 million.
- December NIC was the Acquisition Manager for **Al-Thekair General Trading & Cont. Company’s** mandatory acquisition of **Kuwait & Middle East Financial Investment Company** shares.

2018

- April NIC was the Acquisition Manager in the Mandatory acquisition of **Al Madar Finance & Investment Company** in which **Al-Thekair General Trading & Cont. Company** acquired 14.25 million shares amounting to USD 1.33 million.
- October NIC was the Acquisition Manager for the Mandatory acquisition of **Al Kout Industrial Projects Company K.P.S.C** in which **Boubyan Petrochemical Company K.S.C.P** acquired 7.25 million shares amounting to USD 18.26 million.

2017

- March NIC was the Acquisition Manager to **Adeptio AD Investments SPC Ltd** for its Mandatory Acquisition of **Kuwait Food Co (Americana)**. As a result, Adeptio AD Investments SPC Ltd acquired 107,071,176 shares amounting to USD 929 million.
- December NIC was the Acquisition Manager to **Boubyan Petrochemical Company K.S.C.P** for its Mandatory Acquisition of **Educational Holding Group** shares. As a result, Boubyan Petrochemical Company acquired 25.13% of shares amounting to USD 62.93 million.

2016

- October NIC was the Acquisition Manager in the Voluntary Acquisition of **Nafais Holding Company** shares for **Boubyan Petrochemical Company K.S.C.P**. As a result, Boubyan Petrochemical Company acquired 0.12% of shares amounting to USD 0.30 million.
- October NIC acted as Portfolio Manager to **Adeptio AD Investments SPC Ltd** and **Al Khair National Co.** in the auction of 66.7% of issued shares of **Kuwait Food Co (Americana)** with a total value of USD 2.34 billion.

2014

- October NIC was the Bidder Representative & Acquisition Manager in the Mandatory Acquisition of **Strategia Investment Company** shares for **Privatization Holding Company K.S.C.** As a result, Privatization Holding Company acquired 0.02% of shares amounting to USD 0.02 million.

2012

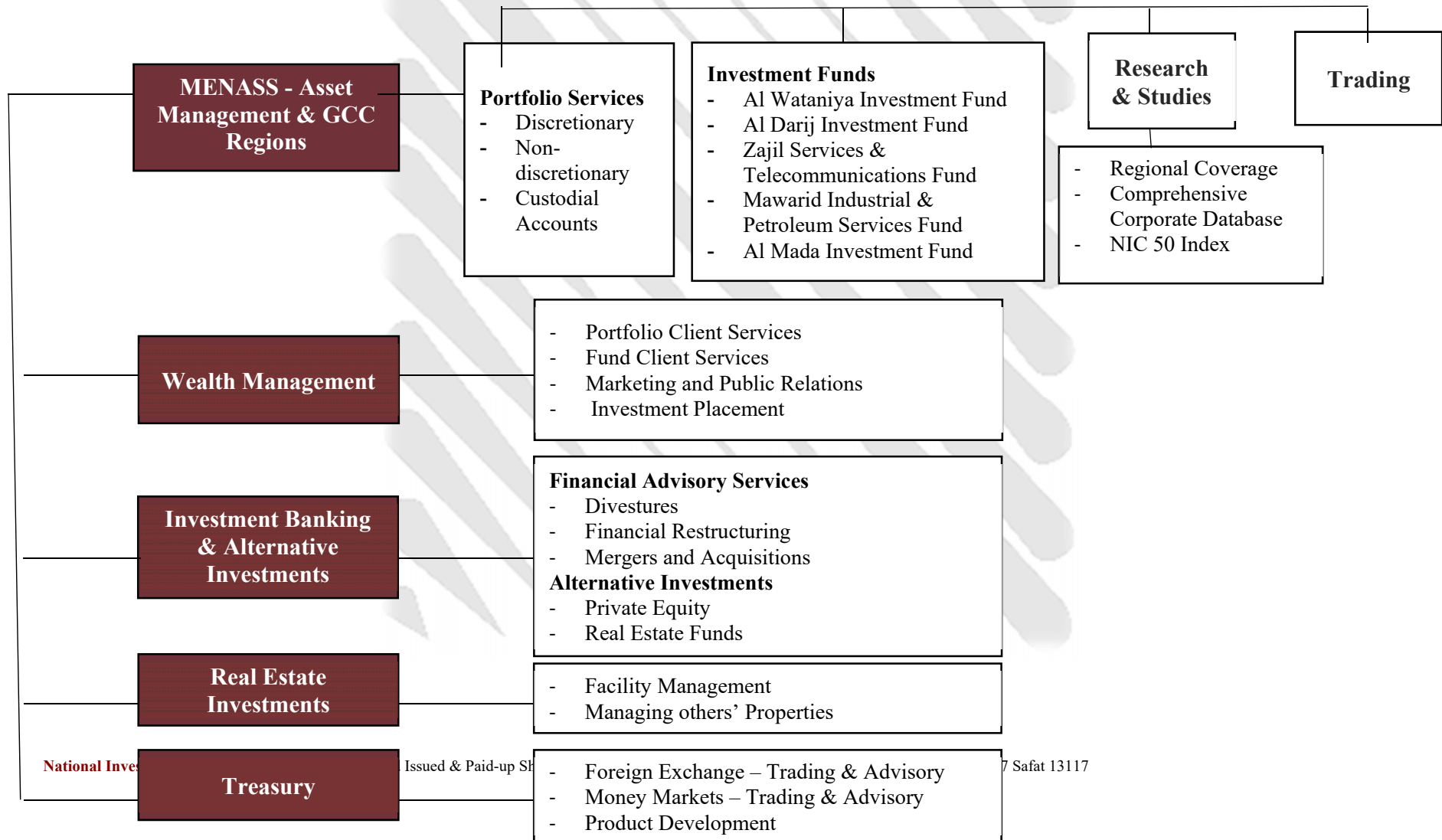


September	NIC provided advisory services for the partial exit from Kuwait Al Areen Real Estate Company KSC - Capital USD 39,896,932, Concluded partial exit amounting to USD 16,623,722.
2010	
December	NIC was the sole Listing Advisor for Boubyan International Industries Holding Company - Capital USD 107,000,000, Listed on the Kuwait Stock Exchange.
2009	
November	NIC was the sole Listing Advisor for Asiya Capital Investments Company KSC (formerly Kuwait China Investment Company KSC) – Capital USD 274,000,000, Listed on the Kuwait Stock Exchange.
2008	
June	NIC was the sole Listing Advisor for Kuwait Syrian Holding Company KSC - Capital USD 103,000,000, Listed on the Kuwait Stock Exchange.
2007	
April	NIC completed the Incorporation and Private Placement of National Electronic Services Management KSC - Capital USD 9,000,000.
July	NIC completed the Private Placement of A'amal Holding Company KSC - Capital USD 37,000,000.
2006	
January	Co-underwriter for the private placement of Al-Qebla Tower – KSA - Capital USD 90,000,000, private placement USD 30,000,000.
August	NIC completed the incorporation and private placement of Ijara House Holding Company KSCC - Capital USD 69,000,000, private placement USD 34,500,000.
December	<ul style="list-style-type: none">- NIC completed the incorporation and private placement of MENA Capital Holding Company KSCC - Capital USD 100,000,000.- NIC completed the incorporation and private placement of Gulf Investment Company – KSA - Capital USD 107,000,000.
2005	
June	Sole Underwriter for the private placement of Al Darij Takaful Insurance Company KSC - Capital USD 34,000,000.
September	NIC completed the incorporation and private placement of Kuwait Sudan Holding Company KSC - Capital USD 103,000,000.
November	Sole Listing Advisor for Al Safat Investment Company KSC - Capital USD 58,000,000, Listed on the Kuwait Stock Exchange.
December	<ul style="list-style-type: none">- Co Underwriter for the private placement of Tatweer Infrastructure Company Qatar - Capital USD 110,000,000, private placement USD 34,000,000.- NIC completed the incorporation of Kuwait China Investment Company KSC - Capital USD 274,000,000: private placement USD 137,000,000, public subscription USD 137,000,000.
2004	
April	NIC completed the incorporation and private placement of Bawabat Al Kuwait Holding Company KSC - Capital USD 171,000,000.
July	NIC completed the incorporation and was the joint underwriter of Boubyan International Industries Company KSC - Capital USD 103,000,000.



- October NIC completed the incorporation and private placement of **Kuwait Jordan Holding Company KSC** - Capital USD 120,000,000.
- December NIC completed the incorporation and private placement of **Marsa Alam Holding Company KSC** - Capital USD 51,000,000.
- 2002**
- September NIC completed the incorporation and private placement of **Kuwait Syrian Holding Company KSC** - Capital USD 103,000,000.

Investment & Financial Services – Financial Services





Local / Regional Portfolio and Fund Management Service

Team Experience

- Over 25 years of experience along with a well-established track record in the local and regional equity markets.
- Established and managed the first Kuwait equity investment fund (First Investment Fund) in 1994.
- Actively involved in initial public offerings (IPOs) of various Kuwaiti companies in conjunction with the KIA privatization scheme of 1994.
- Establishers and managers of Al Wataniya, Al Darij, Zajil, Mawarid and Al Mada Investment Funds.
- Strong market research capabilities.
- Offering different investment models designed to invest in local and regional equity markets and tailored to meet our clients' objectives.
- Diversified client base consisting of leading GCC, Kuwaiti & international corporations and high net worth individuals.

Research & Studies

Research is an essential component of NIC's asset management and investment activities that is continuously building upon its capabilities to assist managers in making well-informed and intelligent investment decisions.

- Comprises of highly qualified, experienced and skilled team of fundamental and technical analysts.
- Comprehensive database, in-house analytical systems, and a team of expert analysts to provide strategic insights and timely recommendations on all aspects of the local/regional markets.

Produces Periodic Reports Covering

- Daily/ Weekly/ Monthly/ Quarterly/ Annual Market Reports.
- Investor's Pocket Guide (Annually) summarizing highlights of financial performance and other information on listed Kuwaiti companies.

Other Reports

- Equity Research Reports based on specific stock selection criteria and on a per request basis.
- Macroeconomic research reports covering the MENA region.
- Specific sectoral in-house requests on a per request basis.
- Technical analysis reports on indices, stocks and commodities with short to medium outlook.

NIC 50 Index

- Developed and maintains NIC 50, a market cap-weighted index of the top 50 active stocks on Boursa Kuwait.



Asset Management-Investment Funds–Local & Regional Equities



Al Wataniya Investment Fund

Established in May 2001

Dedicated to investing in listed Kuwaiti equities

- Monthly subscription & redemption
- Quarterly or Annually dividend distribution
- Open to all investors



Al Darij Investment Fund

Established in May 2003

Invests in listed and unlisted Sharia-compliant equities in Kuwait & the GCC

- Monthly subscription & redemption
- Quarterly or Annually dividend distribution
- Open to all investors



Zajil Services & Telecommunications Fund

Established in December 2004

Dedicated to investing in Kuwaiti & Arab listed and unlisted equities in the services and telecommunications sectors, which abide by Islamic Sharia

- Monthly subscription & redemption
- Quarterly or Annually dividend distribution
- Open to all investors



Mawarid Industrial and Petroleum Services Fund

Established in February 2006

Dedicated to investing in Kuwaiti and GCC Sharia-compliant listed and unlisted equities in the industrial and petroleum services sectors

- Monthly subscription & redemption
- Quarterly or Annually dividend distribution
- Open to all investors



Al Mada Investment Fund

Established in July 2008

Dedicated to providing capital appreciation and income to its investors by investing in GCC listed equities, which abide by Islamic Sharia

- Monthly subscription & redemption
- Quarterly or Annually dividend distribution
- Open to all investors (except US Persons – As per Fund Prospectus)



Treasury & International Securities Sector

- The Treasury Team has adequate experience in the Local and International Financial Markets;
- Actively managing:
 - Daily Cash Flow Requirements
 - Money Market Trades
 - Foreign Exchange Trades
 - SWAP Transactions
- Active involvement in Proprietary Foreign Exchange Trading;
 - Providing services to its Clients with all their Foreign Exchange needs of Spot and Forward (Purchase/Sale) of GCC and Major Currencies (including Major Cross Currencies).
 - Currency Forecasts (Based on Technical Analysis) and Exposure analysis with Best Pricing and Prompt Execution of Trades.
- International Stock Market Trading (Purchase/Sale of all listed Stocks).

For more Information on Treasury Products and Services:

Contact us on Tel: (965) 2240-9597/2240-5778 / Fax: (965) 2249-3021

Email : sayidn@nic.com.kw / treasury@nic.com.kw



Wealth Management Sector

Under the umbrella of the Wealth Management Sector (“WMS”) there are five departments in total, namely:

1. Portfolio Client Services Department
2. Client Services Department
3. Marketing and Public Relations Department
4. Investment Placement Department

WMS' objectives concentrate on the following:

- Addresses the clients' most important concerns and aspirations, from coordinating investment strategy and managing risk in multiple portfolios.
- Ensures in-depth understanding of every client's specific needs and objectives by conducting extensive and ongoing client profiling.
- Tailors a wealth management approach that takes into account all client goals/objectives—for their investments, and maintains regular contact with clients to re-assess their needs in accordance with their objectives and changing micro and macroeconomic conditions.
- Obtains support from various business sectors to play an essential role in meeting the needs of clients.
- With a client-focused attitude, WMS acts as a coordinator between the clients and the “investment product” departments within NIC whereby clients' investment needs and wants are continuously communicated.
- Participates in product development efforts and contributes to NIC's overall strategies.
- Develops unique relationships with the clients and long-term partnerships built on trust and prudence aiming at increasing clients' loyalty, increasing the company's client base to ensure increase in AUM value.
- Maintains professional communication and service to clients via sending regular reports about the Kuwaiti market's performance, monthly client statements, and AGM updates among others.
- WMS makes available financial and investment expertise to the clients and presents the best solutions appropriate for each client's situation so that we can build robust portfolios that perform well over time.
- Fund Raising for NIC's various products.



Real Estate Investment Sector

1- The real estate investments sector strives to become the most integrated, and most trusted real estate entity in Kuwait. The Sector's Main Activities are real estate investment and development with a vast experience in commercial, investment, hospitality, and industrial projects.

2- The Sector also has a vast experience in providing facility management services for individuals, companies, and governmental entities.

The services provided to the client include:

- Rent collection.
- Marketing.
- Cleaning (Supervision).
- Maintenance (Supervision).
- Security (Supervision).
- All legal transaction related to tenant owner relationship (Supervision).
- Owner Representation in Design and Construction Projects.
- Market research and analysis.

3- The Values of the Real estate investment sector,

- We are always there for you.
- We are experts at what we do.
- We conduct our self's in the highest ethical standards.
- We deliver only excellence and aim to exceed expectations.
- We are committed to providing the highest level of service and always finding a way to meet our client's needs.
- We hold ourselves accountable for every action we take.
- We are driven to be the best in all we do.

4- Why choose us?

- Vast experience in managing all types of real-estate.
- Competitive price being integrated company.
- Quality over Quantity.



- Always looking for ways to improve project feasibility.
- Part of large investment company gives us access to potential tenants, better prices for services, better financial & R&D tools.

IT and Online Trading

The IT and Online Trading Sector at NIC continued to work diligently to embrace technology in digitizing business processes at NIC through the introduction of a collaborative work environment, in order to increase user productivity, process efficiency and agility. This, over and above ensuring sustainable business growth, empowered risk management and optimized resource utilization to boost positive internal and external employee and customer experience.

2019 Awards

- Best Investment Advisory Firm GCC - Global Finance & Banking awards
- Best Investment Management Company GCC - Global Finance & Banking awards
- Best Investment Company Kuwait - Global Finance & Banking awards
- Fastest Growing Fund Management Company, Kuwait – International Finance’s Financial Awards
- Best Asset Management Company, Kuwait- Mena Fund Manager Performance Awards



Social Responsibility

The National Investments Company has intensified its presence in all aspects of social media, as well as enhancing its role in providing the necessary sponsorship for the graduation ceremony for students of the College of Engineering and Petroleum at Kuwait University. - Based on the company's eagerness to work on achieving social responsibility initiatives that it adopts every year, and as an expression of its belief in the importance of blood donation, which is an important tributary to enhance the balance of the blood bank, the lifeblood of many patients and accidents, the National Investment Company organized a blood donation campaign during 2019, which was launched under the title "Don't make them wait donate" in cooperation and coordination with the Central Blood Bank, which is the first blood bank in the Middle East, and with the participation of many of the company's employees.

In order to support the community through this difficult period, we focused most of our 2020 CSR activities towards helping people affected by COVID-19. In cooperation with the Najat Charitable Society, we distributed food baskets during Ramadan to desperate and needy families.

Gifts were also distributed to citizens who had been quarantined in chalets away from their families.

NIC also supported the front liners by sponsoring Fawzia Sultan HealthCareNetwork by providing sterilizers and personal protective equipment to fight the Corona crisis.

People who memorized the Holy Quran were also honored by NIC.



Contact Information

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Website: www.nic.com.kw

Chairman	
<p>Hamad Ahmad Al Ameer hamadameeri@nic.com.kw Ext.: 6633</p>	<p>Mr. Hamad Al Ameer holds a bachelor's degree in accounting from Kuwait University and many training courses related to investment controls.</p> <p>Mr. Hamad Ahmed Al Ameer has served as Chairman of the Board of Directors at National Investment Company since 2013 until now. He has held leadership positions in several prominent investment companies during his career, including his position as Portfolio Manager at Kuwait General Trading, Contracting and Foreign Investment Company to the Assistant Director of Local Investments at the same company. Then Director of the Local and Arab Investments Department at Wafra International Investment Company. He has been in the leadership positions of the National Investments Company since 1999 from the Manager of Portfolio Management to the Deputy General Manager to the General Manager until 2013. Currently Chairman of the Board.</p> <p>He currently holds positions in several Boards, including, Union of Investment Companies (Vice Chairman – Kuwait), Gulf Cement Company (Vice – Chairman -Ras Al Khaimah), Seera Investment Company (Chairman - Bahrain), and Gulf Investment Properties (Board Member – Kuwait) .</p> <p>Mr. Hamad Al Ameer previously has been a member of several boards of directors of major companies including Kuwait Finance House, Coast Investment & Development Company, Kuwait Syrian Holding Company, Gulf Investment Company (Saudi Arabia), Fujairah Cement Company (Fujairah), MADA Communications Company, National Real Estate Company and National Waste Management Company.</p>
Chief Executive Officer	
<p>Fahad A. Al Mukhaizim fahadm@nic.com.kw Ext.: 6644</p>	<p>Mr. Fahad Al-Mukhaizim has been the Chief Executive Officer of NIC since 2015. He has held many key leadership positions within NIC from 2001 until today. He has 22 years of experience in Local and Arab Investments, Asset Management and Direct Investments. He has worked in a number of well-reputed companies before his joining to NIC. He worked as a Local Investment Officer at Kuwait Foreign Trading Contracting & Investment Co. (KFTCIC),</p>



	<p>he also worked as a Senior Investment Analyst – Local & Arab Investments at WAFRA International Investment Company, and an Investment Supervisor at Axceuas Investment Company – OHIO.</p> <p>Mr. Al-Mukhaizim Previously was a Board Member of Wethaq Takaful Insurance Company, First Investment Company and Al-Safwa Group Holding Company, Danah Al-Safat Foodstuff Company. He is currently member of the Board of Directors of many companies (Al-Safat Investment Co., Al Waseet Financial Business Co., A’amal Holding Co., Arkan Al-Kuwait Real Estate Co., OSOS Holding Group Co., OSOS United Real Estate Group, United Company for investment Real Estate development (Almuttahed), Umm Al Qaiwain General Investments Co. Gulf National Holding, Lebanon Fruit Juice Company (Bonjus), Egyptian Dairy & Foodstuff .Co (Edafco).</p> <p>Mr. Fahad holds a Bachelor's degree in Business Administration with a major in Finance and Banking from Kuwait University, and an MBA from Cleveland State University, Ohio USA.</p>
CEO Consultant – Investments	
<p>Faisal Nizar Al-Nusif faisaln@nic.com.kw Ext.: 6622</p>	<p>Mr. Faisal Al-Nusif has over 12 years of experience in the investment sector and asset management, he holds a Bachelor's degree in Business Administration with a major in Finance from Kuwait University.</p> <p>He started his career in 2007 at NIC, within their research and studies department. Mr. Al-Nusif rose through the ranks of the company, and he was assigned the role of Vice President - Investment Portfolios department, where he had a pivotal role in structuring and managing different investment strategies that cater to investors needs.</p> <p>In 2017, he was appointed CEO Consultant – Investments at NIC.</p> <p>Mr. Al-Nusif serves as the Chairman of the Board and Chairman of the Executive Committee at Al-Oula Real Estate Investment Company, and the Chairman of the Board of Directors at National Gate for computer system Co. He previously served as a member of the Board of Directors of Mobile Telecommunications Company (Zain Group), where he chaired the Nomination and Remuneration committee in addition to being a member of the Risk committee. He also served as a member of the Board of Directors of Kuwait Food Company (Americana), and a member of the Board of Directors of Al-Waseet Financial Business Company. During his tenure at Al-Waseet, he chaired the Investment Committee in addition to being a member of the Board Audit and Risk Committees. Mr. Al-Nusif has also served as a member of the Board of Directors of Kuwait British Educational Services Company.</p>
Chief Operating Officer	
<p>Ahmad AbdulQader Mohammad ahmadaq@nic.com.kw Ext.: 6777</p>	<p>Mr. Ahmad AbdulQader Mohammad has over 35 years of experience in the Investment & Banking Industry. Within the industry, he has local and international experience in the areas of Lending and Financing, Direct Investments and Treasury & Correspondent Banking activities. Mr. Ahmad has held the position of Chief Operating Officer at NIC since 2011 where he oversees areas of Operations and Settlements Sector and Administration & Human Resources Sector. Mr. Ahmad holds a Bachelor of Science Degree from Kuwait University with a major in Economics and a minor in Marketing.</p>



Chief Financial Officer	
<p>Girish Nair girishs@nic.com.kw Ext: 6688</p>	<p>Mr. Girish Nair is a finance professional with over 30 years of experience. He has a wealth of experience in the Financial Services and Investment sector in functions relating to Asset Management, Accounting and consulting. Prior to his current stint at NIC, Mr Girish worked for multinational firms including Arthur Andersen & Co., German Remedies Ltd in various capacities. He obtained his Chartered Accountancy qualification in 1985 and completed his Bachelor of Commerce specializing in financial accounting from Bombay University in 1981.</p>
Middle East North Africa (MENA) Securities Sector	
<p>Hamad S. Al Humaidi Executive Vice President lainv@nic.com.kw Ext: 6637</p>	<p>Mr. Hamad S. Al-Humaidi is the Executive Vice President of MENA Securities Sector (MENASS). Hamad graduated in 1999 with a BBA in Finance, from Seattle University, Washington State, USA. Since graduation, Mr. Hamad started his career as Financial Analyst in the research department at National Investments Company. Mr. Hamad has worked at NIC for almost 19 years and has served several position in the MENA Securities Sector (MENASS). Having such a strong and in depth working knowledge and experience, he currently heads the MENA Securities Sector (MENASS). He has been involved in many key decision making activity within the company. His constant efforts and professionalism has supported NIC's many investment tools including portfolios, establishing funds such as Al Wataniya, Al Safwa, Al Darij, Zajil, Mawarid, and Al Mada fund. In addition, Mr. Hamad is currently a board member in Abyaar Real Estate Development Co (2019 -), and has previously held positions as vice chairman in First Investment Company (2014-2018), Gulf Investment House (2011-2014), First Educational Company (2009-2011) and Boubyan International Industries Holding (2004-2016).</p>
Investment Banking Sector	
<p>Sohail Ladha Executive Vice President corporate@nic.com.kw Ext: 6607</p>	<p>Mr. Sohail Ladha is the Executive Vice President of Investment Banking at National Investments Company. Sohail holds a BSc in Economics (2003) and MSc in Economics (2004) from the London School of Economics. He also is a CFA Charter holder. He started his career at Kuwait Financial Centre in the Investment Banking department. During his career experience which exceeds 15 years, Sohail has successfully executed numerous transactions, including: executing mergers and acquisitions, restructuring companies, raising capital for companies, preparing feasibility studies for projects, developing valuation studies, and developing and implementing strategies for clients. He has worked across all major sectors. He currently also serves as an independent board member of Asiya Capital Investments Company.</p>
Wealth Management Sector	
<p>Al Muthana Al Maktoum Executive Vice President</p>	<p>Mr. AlMuthana Al Maktoum is Executive Vice President, Wealth Management Sector. He graduated with a BBA in Finance from Kuwait University, He also has Executive Education Certificate from Harvard University.</p>



<p>wmd@nic.com.kw Ext: 6643</p>	<p>Mr. AlMuthana started his career in the research department at National Investments Company. He has worked at NIC for almost 17 years and has served several positions in the MENASS. Having such a strong and a deep working knowledge, analytical and research experience, he headed the Asset Management Department at MENASS previously. He was responsible to lead the Investment Funds such as Al Wataniya, Al Darij, Zajil, Mawarid, and Al Mada fund, and the Investment Portfolio's which includes discretionary and non-discretionary clients. In addition, Mr. AlMuthana sits on the boards of companies such as MENA Capital Holding (Since 2009) and holds Executive board member position at Kuwait Foundry (Since May 2019). Previously, he held a position of Chairman of Osos Holding Group Co (2014-2016), Al-Waset Financial Business Co. (2017-2018), board member position in First Investment Co. (2011-2012), Ijara Housing Holding Co. (2011-2014), A'amal Holding Co. (2007 – 2009), The first Real Estate investment Co. (2005-2011).</p>
It & Online Trading Sector	
<p>Khalid Owaida Executive Vice President khalido@nic.com.kw Ext: 6662</p>	<p>Khalid Owaida is Executive Vice President, Information Technology and Online Trading, National Investments Company. Khalid is a top performer Technology Visionary and Leader, with more than 25 years of experience in financial and commercial sectors, Leveraging in-depth business and technical experience across different functional and Technology Segments. With a diverse background, encompassing strategy, digital resilience, risk, operations and IT across various financial services companies. Previously, Khalid was Senior Vice President, IT and Administration in KAMCO Invest, where he had responsibilities to technology and administration aspects of KAMCO and KIPCO Holding. In this role, he drove a number of critical strategic initiatives to transform KAMCO business environment to adopt to cutting edge cloud technologies such as Microsoft 365, Salesforce CRM, Cloud based disaster recovery and wide use of mobility and collaboration technology to activate digital workplace environment. Prior to that, Khalid held various technology and e-business leadership positions in Kuwait Finance and Investment Company, Gulf Bank as well as board and executive committee membership at KFIC Brokerage</p>
Real Estate Investments Sector	
<p>Mishaal Sami Al Meshri Executive Vice President realestate@nic.com.kw Ext.: 6788</p>	<p>Mr. Mishaal received a Bachelor's degree in Civil Engineering from George and Washington University in Washington DC in the United States of America in 1999 and a master's degree in Business Administration from Kuwait Maastricht University in 2006.</p> <p>Al-Mashri began his career as an engineer in the Kuwaiti Engineer's Office for Projects and then moved to Kuwait Commercial Complex Company in 2001 as a project engineer and then moved to Palm United Real Estate Co. in 2006 with the position of Executive Vice President.</p> <p>After that, he moved to First Real Estate Investment Co. as a CEO in 2010, and then he moved to his current position in National Investments Company</p>
Legal Sector	



<p>Reyad M. Abdel Aziz Senior Vice President legal@nic.com.kw Ext: 6605</p>	<p>Mr. Riyad is the Senior Vice President of Legal Sector at National Investments Company. He has over 33 years of experience in Corporate Law, in which 29 years served in Kuwait. He has been working at National Investments Company in the capacity of Legal Counsel since 1995. Prior to his tenor at NIC, Mr. Riyad worked for a well-reputed Legal Advisory Firm in Kuwait for 5 years. He is a certified arbitrator registered at GCC Commercial Arbitration Centre. Mr. Riyad was graduated in 1985 with Faculty of Law from Assiut University, Egypt.</p>
Operations & Settlements Sector	
<p>Shahnaz Bachai Senior Vice President shahenazj@nic.com.kw NICSettlements@nic.com.kw NICOperations@nic.com.kw Ext: 6660</p>	<p>Mrs. Shahnaz Bachai is Senior Vice President of Operations & Settlements Sector at National Investments Company with over 15 years' rich able experience. She holds a BBA in Finance & financial Institutions-Business administration from Kuwait University with honors. She also has Investment Administration Qualified Certificate (IAQ) from Securities & investment Institute (United Kingdom). Mrs. Shahnaz has started her career in the Operations, Global Investments House (KAMCO Invest currently) as she was handling variety of local, GCC, and private equity funds. She had managed activities of the funds through middle and back offices. Through her experience in different investment companies, She handled the Operations of over 1,362 Local, GCC, International, Online portfolios & Discretion, Non-discretion & custody Client Portfolios & Investment Funds with a cumulative value exceeding KWD 330M. She has done full department transformations with establishing high level of process through implementations of extraordinary policy & procedures. She had a special role in system upgrade & train and develop skills of department personnel. She has valuable knowledge of Capital Market Authority regulations related to her scope.</p>
Treasury & International Securities Sector	
<p>Sayid Al-Mashhoor Vice President treasury@nic.com.kw Ext: 6711</p>	<p>Mr. Sayid Al-Mashhoor has over 35 years of experience in the Treasury & International Securities Sector, mainly focusing on Foreign Exchange and Money Market Trading. Prior to his current stint at NIC, Mr. Sayid started his career with one of the leading financial Institution (KFTCIC) in Kuwait which merged with presently known as Kuwait Investment Company (KIC) in the Treasury Department as Senior FX & Money Market Trader. Additionally, Mr. Sayid was trained from Swiss Banking Corporation (UBS), Zurich and Citibank, London in the areas of Foreign Exchange, Money Market, Currency Hedging and various types of Option Trading. Mr. Sayid has held the position of Vice President- FX & Money Market, (Treasury & International Securities Sector) at NIC since 1997 where he covers and manages the company's Local and Foreign currencies Cash Flows and Foreign Exchange Trading. Mr. Sayid holds a Diploma in Finance from International Management Institute, Geneva.</p>

